



REQUEST FOR QUOTATIONS (RFQ)
AND
GENERAL INSTRUCTION TO SUPPLIERS (GIS)¹

To : All Eligible Suppliers
Project : RT.1340
Ref. No. : NG20-19-3569
Date : 31.12.2019

The International Organization for Migration (IOM) is an intergovernmental organization established in 1951 and is committed to the principle that humane and orderly migration benefits both migrants and society.

In the framework of The EU-IOM Joint Initiative for Strengthening the Management and Governance of Migration and the Sustainable Reintegration of Returning Migrants to Nigeria, the IOM invites interested eligible Suppliers to submit Quotations for the supply and delivery of Mobile Cassava Processing Plant fabrication with approximate minimal technical specification:

Item No	Item Description	Unit	Qty
	Mobile Cassava Processing Plant fabrication with approximate minimal technical below:	Unit	2
1	New or Fairly used Ton Truck (possible to provide 2 options)	Units	2
2	20 feet Cabin for housing	Units	2
3	10HP Grater for 5 tons processing 107kg	Units	2
4	5HP Press 5 tons processing 68kg	Units	2
5	Energy efficiency driver to drive down the power on the whole unit so the provided power source could drive it	Units	4
6	Water sprinklers/ outlet/Accessories	Units	2
7	5KVA 48V Inverter with monitoring system (10KVA inverter)	Units	4
8	Power generating set (15KVA)	Units	2
9	300w Monocrystalline panel	Units	32
10	Battery 210 AH 12V	Units	16
11	Battery disconnect 250Amp, DC breaker 80amp, Combiner box, insulated tape, bolt and nuts, battery rack, mid clamp, end clamp, cable log (120mm, 100mm, 25mm), distribution box, cable tie, 50mm trunk, 35mm ducttile clip, panel rail, 80amp mppt charge controller	Lumpsum	2
12	Cables: Red and black flexible copper cable 120mm (1 roll) Red and black solar cable 10mm(2 rolls) Red and black strand copper cable 25mm (20m)	Lumpsum	2
13	Commission, Installation, testing	Service	2

14	Logistics/delivery to Edo state	Service	2
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Supplier should provide detailed and full specification of offered automobile cassava Processing Plant fabrication with schemes, pictures, list of equipment including detailed specification of brands and models.

With this RFQ is the GIS which includes Instructions to suppliers, Technical Specifications and administrative requirements that Contractors will need to follow in order to prepare and submit their quotation for consideration by IOM.

The Quotation must be valid for no less than 45 (forty-five) calendar days from the date of bids opening (as a rule, next business day after submission deadline); it should be clearly stated in the bid. **Prices should be indicated in NGN, DAP, without VAT. Delivery period should be clearly stated.** Short delivery term might be considered as advantage. Delivery addresses: Ikpoba Okha Local government and Ekpoma Esan West LGA in Nigeria.

Duly signed and stamped quotation with all the supporting documents shall be enclosed in **sealed envelopes**

(clearly marked “**Tender #NG20-19-3569 – fabrication of cassava processing plants** company name”)

and submitted **on or before 10:00 pm 15 January 2020** to:

International Organization for Migration, Mission in Nigeria,
1, Isaac John, Ikeja GRA, Lagos, Nigeria
Procurement Unit

Quotations not registered in the bid registry will be rejected.

Only upon IOM request supplier shall deposit the duly signed and stamped **electronic versions** of the Quotation documents on a file hosting service (Dropbox, One Drive, etc.) and shall send the link of the folder co. The subject line of the e-mail containing the link for the electronic bid download shall clearly indicate the following: NG20-19-3569 – [insert full name of the Supplier] – Electronic Quotation.

Please address questions in writing to the following email bachigbu@iom.int keeping izavertana@iom.int and IOMLagosTenders@iom.int specifying in the subject line: “NG20-19-3569, - [Bidder`s name] – Clarification request (attn. Bright Achigbu)” not later than 2 (two) working days prior to deadline for submission.

IOM reserves the right to accept or reject any quotations, and to cancel the procurement process and reject all quotations at any time prior to award of Purchase Order or Contract, without thereby incurring any liability to the affected Contractor/s or any obligation to inform the affected Contractor/s of the ground for the IOM’s actio With this RFQ is the GIS which includes Instructions to suppliers, Technical Specifications and administrative requirements that Contractors will need to follow in

truly yours,

[\[insert Name & Signature\]](#)

Procurement Staff/Focal Point

IOM is encouraging companies to use recycled materials or materials coming from sustainable resources or produced using a technology that has lower ecological footprints.

GENERAL INSTRUCTION TO SUPPLIERS (GIS)

1. Description of Goods

IOM request prospective suppliers to submit quotation for the supply and delivery of Mobile Cassava Processing Plant fabrication with approximate minimal technical specification:

Item No	Item Description	Unit	Qty
	Mobile Cassava Processing Plant fabrication with approximate minimal technical below:	Unit	2
1	New or Fairly used Ton Truck (possible to provide 2 options)	Units	2
2	20 feet Cabin for housing	Units	2
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12	Cables: Red and black flexible copper cable 120mm (1 roll) Red and black solar cable 10mm(2 rolls) Red and black strand copper cable 25mm (20m)	Lumpsum	2
13	Commission, Installation, testing	Service	2
14	Logistics/delivery to Edo state	Service	2

Supplier should provide detailed and full specification of offered automobile cassava Processing Plant fabrication with schemes, pictures, list of equipment including detailed specification of brands and models.

2. Corrupt, Fraudulent, and Coercive Practices

IOM requires that all IOM Staff, manufacturers, suppliers or distributors, observe the highest standard of ethics during the procurement and execution of all contracts. IOM shall reject any proposal put forward by Suppliers, or where applicable, terminate their contract, if it is determined that they have engaged in corrupt, fraudulent, collusive or coercive practices. In

pursuance of this policy, IOM defines for purposes of this paragraph the terms set forth below as follows:

- Corrupt practice means the offering, giving, receiving or soliciting, directly or indirectly, of any thing of value to influence the action of the Procuring/Contracting Entity in the procurement process or in contract execution;
- Fraudulent practice is any act or omission, including a misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, the Procuring/Contracting Entity in the procurement process or the execution of a contract, to obtain a financial gain or other benefit to avoid an obligation;
- Collusive practice is an undisclosed arrangement between two or more bidders designed to artificially alter the results of the tender procedure to obtain a financial gain or other benefit;
- Coercive practice is impairing or harming, or threatening to impair or harm, directly or indirectly, any participant in the tender process to influence improperly its activities in a procurement process, or affect the execution of a contract

3. Conflict of Interest

All Suppliers found to have conflicting interests shall be disqualified to participate in the procurement at hand. A Supplier may be considered to have conflicting interest under any of the circumstances set forth below:

- A Supplier has controlling shareholders in common with another Supplier;
- A Supplier receives or has received any direct or indirect subsidy from another Supplier;
- A Supplier has the same representative as that of another Supplier for purposes of this quotation;
- A Supplier has a relationship, directly or through third parties, that puts them in a position to have access to information about or influence on the Quotation of another or influence the decisions of the Mission/Procuring Entity regarding this quotation process;
- A Supplier submits more than one Quotation in this Quotation process;
- A Supplier who participated as a consultant in the preparation of the design or technical specifications of the Goods and related services that are subject of this quotation process.

4. Eligible Suppliers

4.1 This RFQ is open to all duly registered/certified with the government of Nigeria or abroad to engage in trading/supply of Furnitures as well as authorized resellers.

4.2 Only Suppliers that are determined to be qualified shall be considered for award. The Supplier shall fill up and submit the standard IOM Vendor Information Sheet (VIS) (Annex D) and Code of Conduct (Annex F) to establish their eligibility together with the Quotation. In case VIS/Code of Conduct were previously submitted the supplier should provide relevant notification. All goods to be supplied under the contract shall have their origin in eligible source countries, and all expenditures made under the contract will be limited to such goods and incidental

services. Detailed list of the eligible countries is given in the Practical Guide to contracting procedures for European Union external actions (PRAG), Annex A2a.

5. Cost of Preparing the Quotation

The Supplier shall bear all costs associated with the preparation and submission of his Quotation and IOM will not in any case be responsible and liable for the costs incurred.

6. Errors, omissions, inaccuracies and clarifications

The documents and forms requested for the purpose of soliciting Quotations shall form part of the Contract; hence care should be taken in completing these documents.

Suppliers shall not be entitled to base any claims on errors, omissions, or inaccuracies made in the Quotation Documents.

For any inquiry regarding this Project please send relevant request for clarification to bachigbu@iom.int keeping izavertana@iom.int and IOMLagosTenders@iom.int IOM will respond to any request for clarification received not later than 2 (two) working days prior to deadline for submission.

7. Confidentiality and Non-Disclosure

All information given in writing to or verbally shared with the Supplier in connection with this General Instruction is to be treated as strictly confidential. The Supplier shall not share or invoke such information to any third party without the prior written approval of IOM. This obligation shall continue after the procurement process has been completed whether the Supplier is successful.

8. IOM's Right to Accept any Quotation and to Reject any and all Quotations

IOM reserves the right to accept or reject any Quotation, and to cancel the procurement process and reject all Quotations, at any time prior to award of contract, without thereby incurring any liability to the affected Supplier/s or any obligation to inform the affected Supplier/s of the ground for IOM's action.

9. Requirements

9.1 Quotation Documents

The following shall constitute the Quotation Documents to be submitted by the Suppliers:

- a.) Quotation Form (Annex A);
- b.) Price Schedule Form (Annex B);
- c.) Technical Specifications Form (Annex C);
- d.) Vendor Information Sheet (Annex D);
- e.) Proforma Contract ² or PO Standard Terms and Conditions (Annex E);
- f.) Code of Conduct for Suppliers, signed and stamped (Annex F).

9.2 Quotation Form

² If applicable in lieu of Purchase Order.

The Quotation Form (Annex A) and other required documents shall be duly signed/stamped/sealed and accomplished and typewritten or written in indelible ink. Any correction made to the prices, rates or to any other information shall be rewritten in indelible ink and initialed by the person signing the Quotation Form.

The language of the Quotation shall be in *English* and prices shall be quoted in Nigerian Naira **NGN**, exclusive of VAT.

Prices quoted by the Supplier shall be fixed during Supplier performance of the contract and not subject to price escalation and variation on any account, unless otherwise approved by IOM. A submitted quotation with an adjustable price quotation will be treated as nonresponsive and will be rejected.

9.3 Validity of Quotation Price

The Quotation shall remain valid for a minimum period of *45 calendar days*, after the deadline for submission.

In exceptional circumstances, prior to expiry of the period of validity of quotations, IOM may request that the Suppliers extend the period of validity for a specified additional period. The request and the response there to shall be made in writing. A supplier agreeing to the request will not be required or permitted to modify its quotation.

9.4 Documents Establishing Supplier's Eligibility and Qualification

The Supplier shall furnish, as part of its Quotation, documents establishing the Supplier's eligibility to submit Quotation and its qualifications to perform the contract if its Quotation is accepted. The IOM's standard Vendors Information Sheet (Annex D) and Code of Conduct (Annex F) shall be used for this purpose.

10. Submission of Quotation Documents

Duly signed and stamped proposal with all requested supporting documents with all the supporting documents shall be enclosed **in sealed envelopes**

(clearly marked "**Tender #NG20-19-3569 – fabrication of cassava processing plants** company name")

and submitted **on or before 10:00 pm 15 January 2020** to:

International Organization for Migration, Mission in Nigeria,
1, Isaac John, Ikeja GRA, Lagos, Nigeria
Procurement Unit

Quotations not registered in the bid registry will be rejected.

Only upon IOM request supplier shall deposit the duly signed and stamped **electronic versions** of the Quotation documents on a file hosting service (Dropbox, One Drive, etc.) and shall send the link of the folder co. The subject line of the e-mail containing the link for the electronic bid download shall clearly indicate the following: NG20-19-3569 – [insert full name of the Supplier] – Electronic Quotation.

11. Opening of Quotations.

IOM intends to examine all Quotations on the next business day after the submission deadline at the premises of the IOM Mission in Lagos, Nigeria. IOM reserves the right to conduct opening of Quotations in public or not.

12. Acceptance of Quotations.

IOM is not bound to take an immediate decision on the acceptability or unacceptability of Quotations at the time of their opening.

13. Rejection of Quotations

Quotation can be rejected for the following reasons:

- (a) the Quotation is not presented in accordance with this General Instruction;
- (b) the Quotation Form or any document which part of the Quotation Document is not signed;
- (d) the Supplier is currently under list of blacklisted suppliers;
- (e) the Supplier offer imposes certain basic conditions unacceptable to IOM
- (f) the offered price is above the approved budget
- (g) the Quotation was submitted after submission deadline
- (h) the Supplier is not accepting arithmetical corrections

IOM is not bound to accept any offer received and reserves the right to waive any minor defect in an offer, provided, however, that such minor defect (i) does not modify the substance of the offer and (ii) does not change the relative ranking of the Suppliers.

14. Evaluation of Quotations

IOM shall evaluate and compare the Quotations on the basis of the following:

- (a) Completeness and responsiveness of the documents mentioned in 9.1;
- (b) Compliance with technical specifications;
- (c) Delivery requirement;
- (d) Price;

Arithmetical errors will be corrected on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected. If the Supplier does not accept the correction of the errors, its Quotation will be rejected. If there is a discrepancy between words and figures, the amount in words will prevail.

Shorter delivery period might be considered as advantage.

15. Post Qualification

Prior to award, post-qualification will be carried out by IOM to further determine the selected Supplier's technical and financial capability to perform the contract. IOM shall verify and validate any documents/information submitted and shall conduct ocular inspection of the office, plant and equipment.

16. Award of Contract

The Supplier that has submitted the lowest evaluated Price, substantially responsive to the requirements of this General Instruction and who has been determined to be qualified to perform the contract shall be selected and awarded the contract.

IOM shall notify the selected Supplier through a Notice of Award. IOM shall also notify in writing, the other Suppliers who were not selected without disclosing the reason for rejection.

17. Delivery Site and Period of Delivery

The goods should be delivered at the following delivery site/s: Ikpoba Okha Local government and Ekpoma Esan West LGA, Edo State, Nigeria

Delivery period shall be within *14-21 calendar days* upon signing of the Purchase Order or Contract.

Shorter delivery period might be considered as advantage.

18. Liquidated Damages

If the Supplier fails to deliver any or all of the goods within the period specified in Clause 17 above, a penalty payment of 0.1% of the price of the undelivered goods for every day of breach of the delivery schedule by the Supplier will be requested.

19. Payment

Payment shall be made only upon IOM's acceptance of the goods, and upon IOM's receipt of invoice describing the goods delivered 30 (thirty) calendar days. Payment method should be clearly stated in the quotation.

20. Warranty

Warranty shall be quoted based on the standard warranties provided by the manufacturer unless specified in the Technical Specifications of this General Instruction. A Warranty Certificate shall be provided by the Supplier as well as the list of authorized service maintenance centers.

21. Settlement of Dispute

The United Nations Commission on International Trade Law (UNCITRAL) arbitration rules will apply for any dispute, controversy or claim that will arise in relation to the procurement process.

QUOTATION FORM

Date : _____

To : _____

Having examined the General Instruction for the Supply and Delivery of Mobile Cassava Processing Plant fabrication, the receipt of which is hereby duly acknowledge, I, representing *[name of company]* offer to supply and deliver the requested goods in conformity with the General Instruction for the total amount of *[total bid amount in words and figures and currencies]* in accordance with the Price Schedule (Annex B) which is herewith attached and form part of this Quotation.

I undertake if my offer is accepted, to deliver the goods in accordance with the delivery schedule set out in the Price Schedule.

I agree to abide by this Quotation for the Validity Period specified in the General Instruction which may be accepted at any time before the expiration of that period.

Until a formal contract is prepared and executed, this Quotation Form, together with your Notice of Award shall constitute a binding agreement between us.

I hereby certify that this Quotation complies with the requirements stipulated in the General Instruction.

Dated this _____ day of _____ 20____.

[signature over printed name] _____
[in the capacity of]

Duly authorized to sign Quotation for and on behalf of
_____ *[name of company]*

TECHNICAL SPECIFICATIONS

Ref No. : NG30-19-3569	
Item Description : Mobile Cassava Processing Plants	
Manufacturer : _____	
Origin : _____	
Model : _____	
IOM MINIMAL SPECIFICATIONS	BIDDER'S SPECIFICATIONS
Mobile Cassava Processing Plant fabrication with approximate minimal technical below:	
New or Fairly used Ton Truck (possible to provide 2 options)	
20 feet Cabin for housing	
10HP Grater for 5 tons processing 107kg	
5HP Press 5 tons processing 68kg	
Energy efficiency driver to drive down the power on the whole unit so the provided power source could drive it	
Water sprinklers/ outlet/Accessories	
5KVA 48V Inverter with monitoring system (10KVA inverter)	
Power generating set (15KVA)	
300w Monocrystalline panel	
Battery 210 AH 12V	
Battery disconnect 250Amp, DC breaker 80amp, Combiner box, insulated tape, bolt and nuts, battery rack, mid clamp, end clamp, cable log (120mm, 100mm, 25mm), distribution box, cable tie, 50mm trunk, 35mm ducttile clip, panel rail, 80amp mppt charge controller	
Cables: Red and black flexible copper cable 120mm (1 roll)	
Red and black solar cable 10mm(2 rolls)	
Red and black strand copper cable 25mm (20m)	
Commission, Installation, testing	
Logistics/delivery to Edo state	

Supplier's authorized signature over printed name

VENDORS INFORMATION SHEET (VIS)

[insert here IOM Standard Vendors Information Sheet (VIS) and other required eligibility requirement if any]

VENDOR INFORMATION SHEET (VIS)

Name of the Company _____

Address Leased Owned Area: _____ sqm

House No _____
Street Name _____
Postal Code _____
City _____
Region _____
Country _____

Contact Numbers/Address

Telephone Nos. _____ Contact Person: _____
Fax No. _____
E mail Address _____ Website: _____

Location of Plant/Warehouse Leased Owned Area: _____ sqm

Business Organization Corporation Partnership Sole Proprietorship

Business License No.: _____ Place/Date Issued: _____ Expiry Date _____

No. of Personnel _____ Regular _____ Contractual/Casual _____

Nature of Business/Trade

- | | | |
|--|--|---|
| <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Authorized Dealer | <input type="checkbox"/> Information Services |
| <input type="checkbox"/> Wholesaler | <input type="checkbox"/> Retailer | <input type="checkbox"/> Computer Hardware |
| <input type="checkbox"/> Trader | <input type="checkbox"/> Importer | <input type="checkbox"/> Service Bureau |
| <input type="checkbox"/> Site Development/ | <input type="checkbox"/> Consultancy | <input type="checkbox"/> Others _____ |

Construction _____

Number of Years in business: _____

Complete Products & Services

Payment Details

Payment Method Cash Check Bank Transfer Others
Currency Loc.Currency USD EUR Others
Terms of Payment 30 days 15 days 7 days upon receipt of invoice
Advance Payment Yes No % of the Total PO/Contract

Bank Details:

Bank Name _____
Bldg and Street _____
City _____
Country _____
Postal Code _____
Country _____
Bank Account Name _____
Bank Account No. _____
Swift Code _____
Iban Number _____

Key Personnel & Contacts (Authorized to sign and accept PO/Contracts & other commercial documents)

Name	Title/Position	Signature
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

Companies with whom you have been dealing for the past two years with approximate value in US Dollars:

Company Name	Business Value	Contact Person/Tel. No.
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

Have you ever provided products and/or services to any mission/office of IOM?

Yes

No

If yes, list the department and name of the personnel to whom you provided such goods and/or services.

Name of Person	Mission/Office	Items Purchased
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

Do you have any relative who worked with us at one time or another, or are presently employed with IOM? If yes, kindly state name and relationship.

_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

Trade Reference

Company	Contact Person	Contact Number
_____	_____	_____

Banking Reference

Bank	Contact Person	Contact Number

REQUIREMENTS CHECK LIST

Please submit the following documents together with the Information Sheet:

No.	Document	For IOM use only	
		Submitted	Not Applicable
1	Company Profile (including the names of owners, key officers, technical personnel)		
2	Company's Articles of Incorporation, Partnership or Corporation, whichever is applicable, including amendments thereto, if any.		
3	Certificate of Registration from host country's Security & Exchange Commission or similar government agency/department/ministry		
4	Valid Government Permits/Licenses		
5	Audited Financial Statements for the last 3 years*		
6	Certificates from the Principals (e.g. Manufacturer's Authorization, Certificate of Exclusive Distributorship, any certificate for the purpose, indicating name, complete address and contact details)		
7	Catalogues/Brochures		
8	List of Plants/Warehouse/Service Facilities		

9	List of Offices/Distribution Centers/Service Centers		
10	Quality and Safety Standard Document / ISO 9001		
11	List of all contracts entered into for the last 3 years (indicate whether completed or ongoing) *		
12	Certification that Non-performance of contract did not occur within the last 3 years prior to application for evaluation based on all information on fully settled disputes or litigation		
13	For Construction Projects: List of machines & equipment (include brand, capacity and indication if the equipment's are owned or leased by the Contractor)		

* For Competitive Biddings, number of years may increase depending on the estimated contract amount.

** Indicate if an item is not applicable. Failure to provide any of the documents mentioned above will result in automatic "failed" rating.

I hereby certify that the information above are true and correct. I am also authorizing IOM to validate all claims with concerned authorities.

Received by:

Signature

Printed Name

Position/Title

Date

Signature

Printed Name

Position/Title

Date

FOR IOM USE ONLY

Purchasing Organization _____

Account Group _____

Industry 001 002 003

where 001 - Transportation related to movement of migrants
002 - Goods (e.g. supplies, materials, tools)
003 - Services (e.g. professional services, consultancy, maintenance)

Vendor Type Global Local

(Purchase order template and contract is attached in a separate file with demonstration and familiarization purpose only)

NOTE: THIS IS NOT A PURCHASE ORDER!

Code of Conduct
(attached in separate file)